

KPC – Kentucky Purchasing Cooperatives  
LINE ITEM BID CERTIFICATION - DAIRY-LI-2008-08

STATEMENT OF SUBMISSION

We have read all the conditions and requirements of the bid invitation. In compliance with all general and specific terms and conditions of the bid invitation, in consideration of the detailed description attached hereto, and subject to the statements of Authentication, Non-Collusion, and Non-Conflict of Interest thereof, the undersigned agrees that, upon proper acceptance by the KEDC Board of Directors of any part of the bid offer within the time stipulated, a contract shall thereby be created in accordance with the specifications for that part of the bid offer accepted.

United Dairy Inc.

Bidding Firm

7/9/08

Date

John Duty

Administrative Contact Name

304-344-2511

Administrative Contact Phone

508 Reave Street

Administrative Contact Address

Barry Wells

Sales Contact Name

606-789-5391

Sales Contact Phone

Sales Address

UnitedDairy.com

Web Address

John Duty

Authorizing Signature

John Duty

Printed Name of Authorized Signatory

jduty sr@uniteddairy.com

Administrative Contact Email Address

304-344-2518

Administrative Contact Fax

Charleston, Wd 25302

Administrative City, State, Zip

Bwells@uniteddairy.com

Sales Contact Email Address

606-789-4171

Sales Contact Fax

Paintsville, Ky

Sales City, State, Zip

34-1141090

Federal Identification Number

CONTRACTOR INFORMATION:

- Day(s) of week deliveries will be made AS Needed
- Number of deliveries per month AS Needed
- Explain deliveries: (e.g., Are they on cycles or set days of the week?) \_\_\_\_\_

4. Please provide the following contact information. Please use the blank lines to submit any other pertinent contact information.

	Contact Name	Contact Phone Number	Contact E-mail Address
Placing Orders	BARRY WELLS	606-789-5371	
Order Changes	BARRY WELLS	cc      9	
Customer Service	cc      cc	cc      cc	
Cooler Repairs	cc      cc	cc      cc	
Delivery Driver	cc      cc	cc      cc	

**ESCALATOR/DE-ESCALATOR CLAUSE**

**UNITED DAIRY, INC.**

The price quoted in this bid is based on the June 2008, Class I/Class II cost on raw product. Prices will be increased or decreased by the following formula:

**Butterfat:** For every \$.0001 per pound movement of the butterfat price per pound prices will increase or decrease by the following on a per gallon basis.

3.25%	.000028
2.00%	.000017
1.00%	.000009
Skim	.000001

**Cwt changes:** For every one cent change in Mideast Marketing Area or Virginia prices will increase or decrease by the following on a per gallon basis:

3.25%	.000832
2.00%	.000843
1.00%	.000851
Skim	.000860

United Dairy, Inc. shall give written notification to the School Board each month that a change takes place.

**2008 KPC Preferred Vendor  
Dairy Bid**

**Vendor Name: UNITED DAIRY, INC**

Prompt payment discount percentage: 0.0%  
 Prompt payment discount terms (Net Days):

**Provide nutritional label information for each item bid.**

ITEM DESCRIPTION	With Coolers			Without Coolers			Sugar Content per serving	Fat Content Per Serving
	Firm Price	Escalator Price		Firm Price	Escalator Price			
		Regulated Price 6/1/2008	Vendor Markup		Regulated Price 6/1/2008	Vendor Markup		
<b>PLASTIC CONTAINER ITEMS</b>								
½ pint fat free skim white milk	\$ 0.26670	\$ 0.2567		\$ 0.26170	\$ 0.2517			
½ pint low fat white milk (1% or less)	\$ 0.27780	\$ 0.2678		\$ 0.27280	\$ 0.2628			
½ pint low fat white milk (2% butterfat)	\$ 0.29070	\$ 0.2807		\$ 0.28570	\$ 0.2757			
½ pint whole white milk	\$ 0.30650	\$ 0.2965		\$ 0.30150	\$ 0.2915			
½ pint chocolate (1% butterfat)	\$ 0.28720	\$ 0.2772		\$ 0.28220	\$ 0.2722			
½ pint strawberry (1% butterfat or less)	\$ 0.29200	\$ 0.2820		\$ 0.28700	\$ 0.2770			
pint skim white milk	NA	NA		NA	NA			
pint 1% white milk	NA	NA		NA	NA			
pint 2% white milk	\$ 0.75000	\$ 0.7000		\$ 0.75000	\$ 0.7000			
pint whole white milk	\$ 0.83000	\$ 0.7800		\$ 0.83000	\$ 0.7800			
pint 1% chocolate milk	\$ 0.78000	\$ 0.7300		\$ 0.78000	\$ 0.7300			
pint 1% strawberry milk	\$ 0.83000	\$ 0.7800		\$ 0.83000	\$ 0.7800			
½ gallon fat free buttermilk	NA	NA		NA	NA			
½ gallon 2% lowfat buttermilk	\$ 2.20000	\$ 2.1000		\$ 2.20000	\$ 2.1000			
½ gallon whole buttermilk	\$ 2.35000	\$ 2.2500		\$ 2.35000	\$ 2.2500			
1 gallon skim white milk	\$ 3.20000	\$ 3.0000		\$ 3.20000	\$ 3.0000			
1 gallon 1% white milk	\$ 3.30000	\$ 3.1000		\$ 3.30000	\$ 3.1000			
1 gallon 2% white milk	\$ 3.40000	\$ 3.2000		\$ 3.40000	\$ 3.2000			
1 gallon whole white milk	\$ 3.60000	\$ 3.4000		\$ 3.60000	\$ 3.4000			
1 gallon fat free buttermilk	NA	NA		NA	NA			
1 gallon 2% lowfat buttermilk	\$ 3.60000	\$ 3.4000		\$ 3.60000	\$ 3.4000			
1 gallon whole buttermilk	NA	NA		NA	NA			
<b>PLASTIC VENDING MACHINE / ITEMS</b>								

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	Firm Price	Escalator Price		Firm Price	Escalator Price			
		Regulated Price 6/1/2008	Vendor Markup		Regulated Price 6/1/2008	Vendor Markup		
Vending machine purchase price	NA	NA	NA	NA	NA	NA		
Vending machine monthly rental fee	NA	NA	NA	NA	NA	NA		
Vending machine annual rental fee	NA	NA	NA	NA	NA	NA		
8 oz 1% white milk	\$ 0.27780	\$ 0.2678	\$ 0.2628	\$ 0.27280	\$ 0.2628	\$ 0.2628		
8 oz 1% chocolate milk	\$ 0.28720	\$ 0.2772	\$ 0.2722	\$ 0.28220	\$ 0.2722	\$ 0.2722		
8 oz 1% strawberry milk	\$ 0.29200	\$ 0.2820	\$ 0.2770	\$ 0.28700	\$ 0.2770	\$ 0.2770		
8 oz 2% white milk	\$ 0.29070	\$ 0.2807	\$ 0.2757	\$ 0.28570	\$ 0.2757	\$ 0.2757		
14 oz 1% white milk	NA	NA	NA	NA	NA	NA		
14 oz 1% chocolate milk	NA	NA	NA	NA	NA	NA		
14 oz 1% strawberry milk	NA	NA	NA	NA	NA	NA		
14 oz 2% white milk	NA	NA	NA	NA	NA	NA		
16 oz 1% white milk	NA	NA	NA	NA	NA	NA		
16 oz 1% chocolate milk	\$ 0.78000	\$ 0.7300	\$ 0.7300	\$ 0.78000	\$ 0.7300	\$ 0.7300		
16 oz 1% strawberry milk	\$ 0.83000	\$ 0.7800	\$ 0.7800	\$ 0.83000	\$ 0.7800	\$ 0.7800		
16 oz 2% white milk	\$ 0.75000	\$ 0.7000	\$ 0.7000	\$ 0.75000	\$ 0.7000	\$ 0.7000		
<b>CARTON ITEMS</b>								
½ pint fat free skim white milk	\$ 0.21670	\$ 0.2067	\$ 0.2017	\$ 0.21170	\$ 0.2017	\$ 0.2017		
½ pint low fat white milk (1% or less)	\$ 0.22780	\$ 0.2178	\$ 0.2128	\$ 0.22280	\$ 0.2128	\$ 0.2128		
½ pint low fat white milk (2% butterfat)	\$ 0.24070	\$ 0.2307	\$ 0.2257	\$ 0.23570	\$ 0.2257	\$ 0.2257		
½ pint whole white milk	\$ 0.25650	\$ 0.2465	\$ 0.2415	\$ 0.25150	\$ 0.2415	\$ 0.2415		
½ pint chocolate (1% butterfat)	\$ 0.23720	\$ 0.2272	\$ 0.2222	\$ 0.23220	\$ 0.2222	\$ 0.2222		
½ pint strawberry (1% butterfat or less)	\$ 0.24200	\$ 0.2320	\$ 0.2270	\$ 0.23700	\$ 0.2270	\$ 0.2270		
½ gallon whole buttermilk	\$ 2.35000	\$ 2.2500	\$ 2.2500	\$ 2.35000	\$ 2.2500	\$ 2.2500		
10 oz 1% white milk	NA	NA	NA	NA	NA	NA		

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		Regulated Price 6/1/2008	Vendor Markup		Regulated Price 6/1/2008	Vendor Markup		
10 oz 1% chocolate milk	NA	NA	NA	NA	NA	NA		
10 oz 1% strawberry milk	NA	NA	NA	NA	NA	NA		
10 oz 2% white milk	NA	NA	NA	NA	NA	NA		
pint fat free skim milk	NA	NA	NA	NA	NA	NA		
½ gallon 2% low – fat milk	NA	NA	NA	NA	NA	NA		
½ gallon fat free buttermilk	NA	NA	NA	NA	NA	NA		
½ gallon 2% lowfat buttermilk	\$ 2.20000	\$ 2.1000	\$ 2.20000	\$ 2.20000	\$ 2.1000	\$ 2.20000		
1 gallon 2% low – fat milk	\$ 3.40000	\$ 3.2000	\$ 3.40000	\$ 3.40000	\$ 3.2000	\$ 3.40000		
1 gallon – whole milk	\$ 3.60000	\$ 3.4000	\$ 3.60000	\$ 3.60000	\$ 3.4000	\$ 3.60000		
1 gallon - skim milk	\$ 3.20000	\$ 3.0000	\$ 3.20000	\$ 3.20000	\$ 3.0000	\$ 3.20000		
1 gallon - 1% lowfat milk	\$ 3.30000	\$ 3.1000	\$ 3.30000	\$ 3.30000	\$ 3.1000	\$ 3.30000		
1 gallon - fat free milk	\$ 3.20000	\$ 3.0000	\$ 3.20000	\$ 3.20000	\$ 3.0000	\$ 3.20000		
1 gallon fat free buttermilk	NA	NA	NA	NA	NA	NA		
1 gallon 2% lowfat buttermilk	\$ 3.60000	\$ 3.4000	\$ 3.60000	\$ 3.60000	\$ 3.4000	\$ 3.60000		
1 gallon whole buttermilk	NA	NA	NA	NA	NA	NA		
<b>MISCELLANEOUS ITEMS (All Juices listed below)</b>								
1 lb. cottage cheese (low fat 1%)	\$ 1.75000	\$ 1.6500	\$ 1.75000	\$ 1.75000	\$ 1.6500	\$ 1.75000		
5 lb. cottage cheese (low fat 1%)	\$ 8.40000	\$ 7.4000	\$ 8.40000	\$ 8.40000	\$ 7.4000	\$ 8.40000		
Individual sour cream	NA	NA	NA	NA	NA	NA		
5 lb. sour cream (low fat)	\$ 7.10000	\$ 6.1000	\$ 7.10000	\$ 7.10000	\$ 6.1000	\$ 7.10000		
Yogurt Lowfat	\$ 0.72000	\$ 0.6700	\$ 0.72000	\$ 0.72000	\$ 0.6700	\$ 0.72000		
4 fluid oz. fruit juice – apple (100%)	\$ 0.13000	\$ 0.1200	\$ 0.13000	\$ 0.13000	\$ 0.1200	\$ 0.13000		
4 fluid oz. fruit juice – fruit punch (100%)	NA	NA	NA	NA	NA	NA		
4 fluid oz. fruit juice – grape (100%)	\$ 0.13000	\$ 0.1200	\$ 0.13000	\$ 0.13000	\$ 0.1200	\$ 0.13000		
4 fluid oz. fruit juice – orange (100 %)	\$ 0.12000	\$ 0.1100	\$ 0.12000	\$ 0.12000	\$ 0.1100	\$ 0.12000		

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	Firm Price	Escalator Price		Firm Price	Escalator Price			
		Regulated Price	Vendor Markup		Regulated Price	Vendor Markup		
6.75 fluid oz. fruit juice – apple (100%)	NA	NA	NA	NA	NA	NA		
6.75 fluid oz. fruit juice – fruit punch (100%)	NA	NA	NA	NA	NA	NA		
6.75 fluid oz. fruit juice – grape (100%)	NA	NA	NA	NA	NA	NA		
6.75 fluid oz. fruit juice – orange (100 %)	NA	NA	NA	NA	NA	NA		
6.75 fluid oz. Juice Pac 100% Juices (4 flavors)	NA	NA	NA	NA	NA	NA		
pint fruit juice – apple (100%)	NA	NA	NA	NA	NA	NA		
pint fruit juice – fruit punch (100%)	NA	NA	NA	NA	NA	NA		
pint fruit juice – grape (100%)	NA	NA	NA	NA	NA	NA		
pint fruit juice – orange (100 %)	NA	NA	NA	NA	NA	NA		
Shake mix – Vanilla <i>(Gallon)</i>	\$ 5.00000	\$ 4.6000	\$ 5.00000	\$ 5.00000	\$ 4.6000	\$ 5.00000	\$ 4.6000	
Shake mix – Chocolate <i>(Gallon)</i>	\$ 5.00000	\$ 4.6000	\$ 5.00000	\$ 5.00000	\$ 4.6000	\$ 5.00000	\$ 4.6000	
14 oz. Hershey	NA	NA	NA	NA	NA	NA	NA	
16 oz. Nestle Quik chocolate (1% or Less)	\$ 1.75000	\$ 1.7500	\$ 1.75000	\$ 1.75000	\$ 1.7500	\$ 1.75000	\$ 1.7500	
16 oz. Nestle Quik strawberry (1% or Less)	\$ 1.75000	\$ 1.7500	\$ 1.75000	\$ 1.75000	\$ 1.7500	\$ 1.75000	\$ 1.7500	
8 oz bottled water	\$ 0.18000	\$ 0.1800	\$ 0.18000	\$ 0.18000	\$ 0.1800	\$ 0.18000	\$ 0.1800	
16 oz bottled water	\$ 0.25000	\$ 0.2500	\$ 0.25000	\$ 0.25000	\$ 0.2500	\$ 0.25000	\$ 0.2500	
20 oz bottled water	NA	NA	NA	NA	NA	NA	NA	
pint ice tea	\$ 0.35000	\$ 0.3500	\$ 0.35000	\$ 0.35000	\$ 0.3500	\$ 0.35000	\$ 0.3500	
gallon ice tea	\$ 1.15000	\$ 1.1500	\$ 1.15000	\$ 1.15000	\$ 1.1500	\$ 1.15000	\$ 1.1500	
½ pint lactose-free milk	NA	NA	NA	NA	NA	NA	NA	
quart lactose-free milk	\$ 2.70000	\$ 2.7000	\$ 2.70000	\$ 2.70000	\$ 2.7000	\$ 2.70000	\$ 2.7000	
Rice milk	NA	NA	NA	NA	NA	NA	NA	
dozen eggs	NA	NA	NA	NA	NA	NA	N	



# Dairy Vendor Service Area

Vendor Name: UNITED DAIRY, INC.

Can your Company Serve all KPC Members? Yes/No

GRREC	Participational Interest	With You Considerable
Adair Co.	NR	N
Allen Co.	Y	N
Barren Co.	Y	N
Bowling Green Ind.	N	N
Breckinridge Co.	NR	N
Butler Co.	NR	N
Campbellsville Ind./Taylor Co.	Y	N
Caverna Ind.	Y	N
Clinton Co.	NR	N
Cloverport Ind.	NR	N
Cumberland Co.	Y	N
Daviess Co.	Y	N
Edmonson County	U	N
Elizabethtown Ind.	NR	N
Glasgow Ind.	NR	N
Grayson Co.	NR	N
Green Co.	Y	N
GRREC	NA	N
Hancock Co.	NR	N
Hardin Co.	N	N
Hart Co.	Y	N
LaRue Co.	NR	N
Logan Co.	Y	N
Meade Co.	Y	N
Meigs Co.	NR	N
Monroe Co.	NR	N
Ohio Co.	NR	N
Owensboro Ind.	NR	N
Russellville Ind.	NR	N
Simpson Co.	NR	N
Taylor Co./Campbellsville Ind.	Y	N
Toad Co.	Y	N
Warren Co.	NR	N
*WKU	NA	N

KEDC	Participational Interest	With You Considerable
ACTC	NA	N
Ashland Ind.	NR	N
Augusta Ind.	Y	N
Barbourville Ind.	NR	N
Bath Co.	Y	N
Boyd Co.	N	N
Bullitt Co.	Y	N
Carter Co.	Y	N
Elliott Co.	NR	Y
Fairview Ind.	NR	N
Fayette Co.	N	N
Fleming Co.	U	N
Floyd Co.	NR	Y
Greenup Co.	Y	Y
Johnson Co.	NR	N
KEDC	NA	N
Knox Co.	NR	N
Lawrence Co.	NR	Y
Leslie Co.	NR	N
Lewis Co.	Y	Y
Magoffin Co.	Y	Y
Marion Co.	NR	N
Martin Co.	Y	Y
Mason Co.	Y	N
Menifee Co.	NR	N
Morgan Co.	NR	N
Nelson Co.	NR	N
Painitsville Ind.	Y	Y
Perry Co.	NR	N
Pike Co.	N	N
Raceland Ind.	NR	N
Robertson Co.	NR	N
Rowan Co.	Y	N
Russell Ind.	NR	N
UK	NA	N
Williamsburg Ind.	U	N
Wolfe Co.	NR	N
*MSU	NA	N

NKCES	Participational Interest	With You Considerable
Beechwood Ind.	NR	N
Bellevue Ind.	Y	N
Boone Co.	NR	N
Campbell Co.	NR	N
Covington Ind.	Y	N
Dayton Independent	NR	N
Erlanger-Elsmere Ind.	NR	N
Ft. Thomas Ind.	NR	N
Gateway Community & Technical	NA	N
Grant Co.	NR	N
Kenton Co.	N	N
Ludlow Ind.	NR	N
Newport Ind.	NR	N
NKCES	NA	N
Pendleton Co.	Y	N
Silver Grove Ind.	Y	N
Southgate Ind.	NR	N
Walton Verona Ind.	Y	N
Williamstown Ind.	Y	N
*NKU	NA	N

KPC	Participational Interest	With You Considerable
Advance Memorial UMC	NA	N
Archdiocese of Louisville	Y	N
Bardstown Ind.	NR	N
Berea College	NA	N
Breathitt County	NR	N
Christian Academy	NA	N
Class Act Federal Credit Union	NA	N
Diocese of Covington	NA	N
Evangel Christian School	NA	N
Greenup Co. Federal Credit Union	NA	N
Henderson County	NR	N
Jackson Ind.	NR	N
Kentucky Christian University	NA	N
Kentucky Country Day School	NA	N
Kroft County	NR	N
KPC	NA	N
Lakeside Christian Church	NA	N
Louisville Collegiate School	NA	N
Mirford Local Schools-Ohio	NR	N
Murray Ind.	NR	N
Owsley County	N	N
Paramount Arts Center	NA	N
Paris Ind.	NR	N
Portland Christian Schools	NA	N
Saint Mark School	NA	N
Scott County	NR	N
Shelby County	NR	N
Warren County Fiscal Court	NA	N
Washington County	NR	N

SESC	Participational Interest	With You Considerable
Bell County	NR	N
Berea Ind.	Y	N
Burgin Ind.	U	N
Casey Co.	U	N
Corbin Ind.	Y	N
East Bernstadt Ind.	NR	N
Estill Co.	Y	N
Garrard Co.	NR	N
Jackson Co.	NR	N
Lincoln Co.	Y	N
Madison Co.	Y	N
McCreary Co.	Y	N
Mercer Co.	U	N
Middlesboro Ind.	NR	N
Monticello Ind.	NR	N
Pineville Ind.	NR	N
Powell Co.	NR	N
Pulaski Co.	Y	N
Rockcastle Co.	Y	N
Russell Co.	NR	N
Science Hill Ind.	NR	N
SESC	NA	N
Somerset Ind.	Y	N
Wayne County	Y	N
Whitley Co	Y	N
*EKU	NA	N

Participation Interest Legend	Yes
Y	Yes
N	No
U	Undecided
NR	No Response
NA	Not Applicable

\* Partner University